to the power of

10
Funders

Our thanks to our community partners across the region and our funders from around the world for their collaboration and support.
2017 was a landmark year for APCOM in many different ways. Firstly, we were extremely proud to mark 10 years of working with our broad range of partners and stakeholders to improve the health and rights of the people and communities we serve. This milestone provided an important opportunity to reflect on and celebrate the many vital outcomes, both large and small, that our work and collaboration has achieved over these 10 years. It also provided a valuable opportunity to honour - through our HERO Awards event - the people and communities across Asia and the Pacific who have fought and continue to fight for what is right and just, sometimes at great personal cost.

Secondly, 2017 was a significant year of growth for APCOM as we delivered a range of programmes which are making important contributions to the regional response to HIV as well as the health and rights of MSM and SOGIESC persons across Asia and the Pacific. The track record we’ve developed for generating meaningful outcomes across education, training, research, advocacy and community engagement saw significant investment in a range of initiatives either created or supported by APCOM. We’re proud of the results these programmes achieved in 2017 and we’ve highlighted some in this report.

Finally, 2017 also marked a huge leap forward in terms of APCOM’s organisational capacity and our ability to produce and deliver large scale projects and events. Our Connecting Asia conference, our RRRAP Summit and our HERO Awards were all extremely successful and well-received events that showcased APCOM’s ability to lead, inspire and achieve. This was underscored by six of the Asia Pacific region’s leading HIV, health, rights and community advocates coming on board as official APCOM ambassadors.

However, while there was much to honour and celebrate in this landmark year for APCOM, sadly the HIV epidemic in Asia and the Pacific continues to escalate among vulnerable communities such as MSM and transgender people, with these populations set to account for most of the 300,000 new HIV transmissions which researchers estimate will occur annually in the region by 2020.

Currently, about one in three MSM in cities such as Bangkok and Jakarta are HIV positive. In the Philippines, over 80% of new transmissions are among MSM. In some cities in India up to half of their transgender populations are living with HIV.

Against any measure, it’s completely unacceptable that we’re seeing these levels of HIV transmission among these communities. If we’re going to meet the UNAIDS target of ending HIV in our region by 2030 we need to increase engagement with and support from local communities, national governments and international agencies to ensure the needs of our communities are effectively addressed. This is what drives APCOM as we look toward the next ten years of our organisation’s action and advocacy. By taking an innovative approach to our programmes, partnerships and resourcing, we see APCOM becoming an even stronger force in the region as we work together with all our stakeholders to create a world that’s free of HIV and inclusive of all sexualities and gender identities.

Our thanks as always to our staff, Regional Advisory Group (board) members, volunteers, partners and supporters throughout the year for their respective contributions. However, in this milestone report for APCOM, we also thank all the people and organisations who have contributed to our work since APCOM was established in 2007. It is the collected vision, wisdom and efforts of our brothers, sisters and friends across the years and throughout the region that continues to inspire us to fight for equity, dignity and social
We Are APCOM

About Us

APCOM works to improve the health and rights of gay men, other men who have sex with men and SOGIESC people across Asia and the Pacific.

Based in Bangkok, APCOM is a not-for-profit organisation representing and working with a network of individuals and community-based organisations across 38 countries in Asia and the Pacific.

APCOM has a primary focus on HIV because it is a key health issue for gay men and other men who have sex with men in the region. APCOM also addresses other related health issues for our communities such as sexual health, mental health and drug use.

APCOM also focuses on improving relevant human and legal rights across the region as discrimination, stigma, criminalisation and exclusion impact on the health outcomes of the communities we serve.

Our Vision

APCOM wants a world where all gay men, other men who have sex with men and people of diverse sexual orientation, gender identity, gender expression and sex characteristics can fully participate in and achieve sustainable development in all aspects of their health, rights and wellbeing.

Our Communities

We serve and represent a range of diverse and dynamic constituents. They include:

Gay men and other men who have sex with men & SOGIESC people – people and communities of diverse, non-heteronormative and gender-nonconforming sexual orientation, gender identity and expression, and sex characteristics.

APCOM staff at blitz RRRAP meeting (2017)
Overview

Key Stats

- **200** Community partners across 38 countries
- **12** Programmes across 15 countries
- **80,300** Online community members
- **336,600** Website visitors
- **4,530,000** YouTube views
- **76,400** Facebook likes (APCOM and testBKK)
- **3,750** Twitter followers
- **49,200** Condoms distributed
- **28,500** HIV test performed
- **85** Resources produced
- **20** Full time staff

Regional Impact

Activity Categories

- Education
- Innovation
- Capacity Building
- Research
- Advocacy
- Community Engagement
In 2006, the HIV epidemic was rampaging through Asia and the Pacific, especially among MSM and transgender people. However, widespread prejudice across the region resulted in limited support for prevention and treatment efforts targeting these communities. In response, concerned advocates organised a groundbreaking regional consultation in Delhi in India to help find solutions. The Risks and Responsibilities Conference was attended by close to 400 government officials, policymakers, donors, researchers and community representatives from 26 countries across Asia and the Pacific.

Among the solutions put forward was the formation of a regional alliance of civil society groups, HIV and AIDS organisations, and MSM and transgender networks, along with input from government agencies and international development organisations. The mandate was clear: the new alliance was to strongly advocate for increased investment for the rapid scale up of HIV prevention, care and support services for MSM and transgender populations across the region. With initial funding and support from Hivos and UNAIDS, APCOM was established and was led by Shivananda Khan, one of Asia’s leading HIV and MSM health advocates at the time. The alliance was named the Asia Pacific Coalition on Male Sexual Health (APCOM) and operations began in 2007.

This period of growth continued into the mid-2010s which saw us take a big leap forward with the presentation of our first large scale international conference (PrEParing Asia), as well as the launch of our first major health promotion initiative (TestBKK/TestXXX). Over the last two years we have continued to grow as an organisation and today we have over 20 staff supporting a full range of vital projects for our communities across the fields of advocacy, research, education, innovation and community engagement.
2017 marked the second year of our testXXX programme through which we collaborate with various HIV and MSM focused community organisations in Asian cities with high HIV prevalence to raise awareness about HIV testing, treatment and prevention among young MSM. Modelled on our testBKK initiative, our testXXX partners also use social media, online advertising and event-based initiatives to promote information and content that’s appealing for young MSM.

We launched new collaborations with local partners in Manila (testMNL), Jakarta (testJKT), Yogyakarta (testJOG) and Hong Kong (testHKG). We continued to work in collaboration with local partner in Ho Chi Minh City which launched its testSGN initiative in 2016.

We launched testMNL in March with our local partner Love Yourself. They conducted 20 outreach activities at events such as Manila Pride, gay sporting matches and film/theatre festivals, reaching over 1300 young MSM across metro Manila. They also produced five campaign videos which garnered nearly 100K views on social media.

We launched testJKT in May with our local partner Jaringan GWL INA. They produced a range of community engagement activities including singing and modeling competitions as well as a local online drama series called Buddies which profiles sexual health issues within narratives focusing on the lives of four Indonesian friends of diverse sexual orientation and gender identity.

We launched testJOG in July with our local partners Jaringan GWL INA and Yayasan Vesta Indonesia. They included a gay badminton championship and edutainment events at gay-friendly bars and restaurants as part of their community outreach. They also produced a local online drama series called Geng Conk (Indonesian slang for ‘a friendship squad of gay men’) which focuses on young Yogyakartan gay men as they navigate friendship, romance and health issues.

We launched testHKG in October with our partner AIDS Concern Hong Kong. They used events such as PinkDot HK and Hong Kong Pride to promote the initiative. They also released a mobile gay health app and produced three campaign videos showcasing the diversity of romance, body image and sexual fantasy among Hong Kong youth.

Research conducted by Mahidol University concluded that the work undertaken by our testSGN partner CARMAH in 2016 significantly contributed to an increase of HIV/STI testing and PrEP awareness among young MSM in Ho Chi Minh City in Vietnam.
We produced two pop-up HIV testing and PrEP promotions at Asia's biggest gay circuit parties, gCircuit SK11 in Bangkok in April and the White Party in Bangkok in December.

We produced, streamed and promoted a second season of our popular GayOK Bangkok online drama series which uses the appeal of scripted drama to increase sexual health awareness and reduce HIV-related stigma. We used new YouTube technology to better connect viewers with testBKK content, and LINE TV, Thailand's second largest video streaming platform, became a streaming partner for both season one and two of the series.

We produced Baitbus, an online sexual health quiz show which promotes HIV/STI testing. It’s produced in Thailand in partnership with gay dating app BLUED. The light comedy show is hosted by a gay internet celebrity and contestants vie for a cash prize.

We conducted an online story writing competition to profile the user experience of HIV services in Bangkok. 130 submissions were received and 10 stories were selected and promoted.

testBKK

In 2017, our testBKK initiative continued to lead the way across the region in terms of raising awareness about HIV testing, treatment and prevention (including PrEP) among young MSM. 2017 marked the fourth year of the program which uses culturally appropriate content to target young MSM in Bangkok through social media, online advertising and event-based initiatives. The initiative also includes an online booking system for local HIV testing clinic. testBKK is also used as an innovation platform to trial new ideas and approaches for other similar campaigns in cities across Asia.

- **104,000**
  - testBKK website visitors

- **24,200**
  - safe packs (condoms and lube) assembled and distributed

- **11,800**
  - HIV test performed across 5 partner clinics

- **425**
  - young men diagnosed with HIV and linked to care services

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SHIFT: Sustainable HIV Financing In Transition Programme

In 2017 we entered into a collaboration with Asia Pacific HIV networks APCASO and the Australian Federation of AIDS Organisations to deliver Asia’s first ever project aimed at improving HIV financing in countries whose economic development is limiting their eligibility for international aid. Through research, education, advocacy and capacity development, the project is helping HIV advocates in Indonesia, Malaysia, The Philippines and Thailand to be more effective at securing HIV programme funding from their respective national governments. As the partner responsible for strategic information and communications, we completed a range of related activities in 2017.

- We researched and produced national situational assessments of each country’s HIV financing environment and budget structures.
- We researched and produced four case studies to capture best practices in HIV and CSO financing in each country.
- We began production of an online knowledge management hub to house all resources produced through the project as well as other relevant information.
- We recommended development of five associated resources including information videos, infographics and publications.

Multi-Country South Asia Global Fund HIV Programme

2017 marked the third year of delivering our Multi-Country South Asia Global Fund HIV Programme, a community systems strengthening initiative aimed at reducing the impact of HIV on MSM and transgender people in South Asia by building the knowledge and skills of local HIV and community health workers. Countries involved in the programme include Afghanistan, Bangladesh, Bhutan, India, Nepal, Pakistan and Sri Lanka. Hundreds of workers throughout South Asia have been assisted through this programme over the last two years.

- We trained over 80 CBO/NGO workers from these countries in MSM and transgender HIV service delivery.
- We conducted three multi-day workshops on capacity development, marketing, communications and knowledge management.
- We conducted a regional meeting attended by 20 participants focused on partnership, networking and resource mobilisation.
- We visited our country partner in Bhutan to provide technical support on developing plans for advocacy and organisational sustainability.
- We produced a range of knowledge resources including an advocacy video called Love Starts At Home which encourages parental support for transgender children. This was widely promoted on the International Day Of Parents on June 1.

PrEP MAP

In 2017 we began the development process for a community education and engagement initiative to profile innovations in HIV prevention, testing and treatment technologies, with an initial focus on generating awareness about and advocacy for PrEP in Asia and the Pacific. Through this initiative, we’re building a website that will house information about PrEP how to access PrEP in selected countries in Asia and the Pacific, and how community members can help advocate for improved access to PrEP. We’ll be launching the new portal in mid-2018. We’ll also be developing a range of promotional content to assist with community engagement.

- We researched and reviewed relevant content.
- We consulted with community partners across the region.
- We developed an action plan for moving the project forward.
In 2017 we commenced development of our PULSE initiative, a research, advocacy and capacity building project to improve HIV services for young MSM in the greater Mekong region of South East Asia by improving the quality of epidemiological and behavioural data about young MSM. The centerpiece of the initiative is three surveys over three years which APCOM will oversee in partnership with community organisations, researchers and health authorities in Cambodia, Myanmar, Laos, Thailand and Vietnam. We’ll be asking questions about sexual partners and practices, risk behaviors, knowledge of and access to HIV prevention, testing and treatment, and other issues related to drug use, mental health, and the impact of discrimination and bullying.

We engaged the project lead Dr Heather Marie Schmidt, an Australian researcher with a strong background in HIV and community health.

We conducted two regional Coordinating Advisory Committee meetings in March and November to prepare for the survey and help build the capacity of our country partners.

We commenced development of the survey methodology, questions, and functionality in partnership Bangkok’s Mahidol University.

We collaborated with our country partners to produce rapid assessments of their organisational capacity.

We produced workshops in each country to help build the capacity of our partners to increase the awareness of SOGIESC and human rights among local LGBT communities.

We helped set up the National MSM and Transgender Network of Laos, a new advocacy group for MSM and transgender health in Laos.

We helped mobilise community engagement with the passage of the SOGIE Equality Bill in Cambodia.

We worked with senators in the Philippines to advocate for improvement to local laws related to HIV and SOGIESC people.

In 2017 we commenced our WISDOM project which provides technical assistance around knowledge management to community organisations in Indonesia, The Philippines, Cambodia and Laos to help improve their access to social services through advocacy and political participation. In addition to training workshops, the programme helps participants to create concrete action plans to best reflect the learning and skills developed during the project. Our country partners are: KHANA (Cambodia), Lao Positive Health Association (Laos), Yayasan Gaya Dewata (Indonesia) and TLF Share (Philippines).
Indonesian Statements

In March, May and June we led a coalition of community organisations from across the region and throughout the world to advocate against the growing persecution of MSM and other SOGIESC people in Indonesia. Our campaign followed human rights and privacy abuses against more than 150 men who were unjustly detained, arrested and/or charged – and in two cases severely punished – simply because they allegedly had sex with other men or facilitated men to have sex with other men. Our appeal also followed an anti-LGBT campaign over the previous 12 months by government officials and conservative community groups in Indonesia which encouraged this kind of violence, harassment and state-sponsored discrimination against LGBT people across Indonesia. Our statements – which called on our friends and supporters in Indonesia and throughout the world to take action – were promoted widely on social media and received praise from many international human rights advocates.

- We produced three powerful statements over a four-month period.
- We constructed an alliance of community organisations to support and promote the statements. By the time we released our third statement in June, over 40 people and organisations we part of the coalition.

MSM And Transgender Community Engagement With Global Fund New Funding Model

In 2017 we provided assistance for MSM and transgender CSOs in countries throughout the Asia Pacific region to improve their engagement with the Global Fund New Funding Model Country Processes and Country Dialogues.

- We researched and produced detailed assessments and scoping reports for The Philippines, Indonesia and Cambodia.
- We also produced 17 fact sheets to assist MSM and transgender CSOs in 17 countries throughout Asia and the Pacific with the engagement process.

IGNITE!

In 2017 we continued supporting Youth Voices Count in implementing IGNITE!, a youth-led mentorship programme which aims to create the next generation of MSM and transgender advocates across Asia and the Pacific and to help them better represent the needs of young MSM and transgender people. 10 mentees from across the region are participating in this two-year course of workshops, meetings and small scale country project around the region to provide participants with valuable real-world experiences and significantly develop their knowledge, skills and networks.

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In November we produced the most ambitious event ever undertaken by APCOM: a five-day regional consultation in Bangkok that mapped out new approaches for tackling the Asia Pacific HIV epidemic and its impact on MSM and other SOGIESC persons. The event took place from November 13 – 17 and attracted 300 HIV and community health advocates from across the region. It included a three-day summit followed by two days of community seminars and strategic planning. The event was inspired by and paid homage to the Rights & Responsibilities consultation in Delhi in 2006 which gave rise to the establishment of APCOM in 2007.

With the support of various governments, development agencies, community organisations and event partners, we curated an engaging program of over 40 sessions, workshops and forums that fostered tough but valuable discussions which are helping APCOM and our partners plan and deliver a more effective response to the needs and priorities identified by the summit’s participants. Countering the rise of conservative social and political forces in the region was a major theme, as was developing new and innovative funding models to address the shifting international aid agenda. There was a broad focus on health issues related to HIV, MSM and transgender people, but also sessions dedicated to more specific issues such as drug use, sex work, young people, mental health and ageing.

As a curtain-raiser to our RRRAP Summit, we produced the inaugural HERO Awards, a new community development initiative for the region and a gala fundraising event for APCOM. Standing for HIV, Equality and Rights, the event acknowledged outstanding service to the HIV response in Asia and the Pacific, and to the region’s SOGIESC communities. Eight people and organisations were presented with awards and over 300 people attended the event which was held at the Pullman King Power Hotel in Bangkok.

The award recipients were selected from 21 finalists who were chosen from over 350 nominations that were received from across the region. The award recipients were:

- **Community Hero:** Chi Chia-wei (Taiwan)
- **Transgender Hero:** Khartini Slamah (Malaysia)
- **HIV Hero:** Gautam Yadav (India)
- **Social Justice:** Qasim Iqbal (Pakistan)
- **Health & Wellbeing:** Dr Frits van Griensven (Thailand)
- **Community Ally:** Prof Praphan Panupak (Thailand)
- **Community Organisation:** Bandhu Social Welfare Society (Bangladesh)
- **Shivananda Khan Award for Extraordinary Achievement:** Ashok Row Kavi (India)
Connecting Asia

In June we produced a three-day regional consultation in Bangkok which focused on using digital communications to tackle the rising impact of HIV on MSM in Asia. Called Connecting Asia, the conference was attended by over 170 HIV and community health workers from 29 countries across the region and aimed to improve how they use information and communication technologies (ICT) to get MSM to connect with HIV prevention, testing and treatment. The consultation was supported by United States President’s Emergency Plan for AIDS Relief (PEPFAR) through the United States Agency for International Development (USAID) LINKAGES Project managed by FHI360, and UNAIDS. Leading experts from the ICT and HIV sectors helped participants explore topics such as promoting HIV prevention and testing via social media and mobile dating apps, as well as using ICT to help people with HIV get treatment. Participants also worked in teams to develop new ICT based HIV initiatives and developed roadmaps for the inclusion of new ICT strategies in the HIV responses of specific countries.

APCOM Ambassadors

In 2017 we were proud to have some of Asia Pacific region’s leading HIV, health, rights and community advocates have lent their support as official APCOM ambassadors. The six eminent persons are:

- **HIV/AIDS Ambassador: Prasada Rao** – UN Special Envoy on HIV/AIDS for the Asia Pacific region and former Indian Health Secretary
- **LGBTI Human Rights Ambassador: The Hon Michael Kirby** – jurist, academic, former Australian High Court Justice and former UN Human Rights Council Commissioner
- **Research Ambassador: Prof Adeeba Kamarulzaman** – University of Malaya Dean of Medicine and Prof. of Infectious Diseases
- **Pacific Ambassador: H.E. Ratu Epeli Nailatikau** – UNAIDS Regional Goodwill Ambassador for the Pacific and former President of Fiji
- **Corporate Ambassador: Peter Sargant** – Standard Charter, Executive Director for Group Employee Banking and Corporate Partnerships, Board member of Hong Kong HIV organisation AIDS Concern
- **Community Ambassador: John Raspado** – Mr Gay World 2017, Mr Gay World Philippines 2017

The role of our ambassadors is to help promote and foster new connections and partnerships for APCOM and our community partners. We’re extremely grateful for the support of the ambassadors and look forward to having them use their knowledge, skills and networks to support our work.
At the 9th International AIDS Society conference in Paris in July, we showcased our work, developed new partnerships and shared our knowledge by participating in a range of panels and sessions. We co-chaired a high-level panel on global PrEP implementation, joined the newly established Global PrEP Coalition and End AIDS Coalition, and signed the Paris Community Declaration.

The 2017 International Conference on AIDS and STIs in Africa was held in Abidjan in Cote D’Ivoire in September. We used our presence as a platform to share experiences and best practices from the Asian Pacific region in relation to both programming and advocacy.

Due to the fast changing and highly competitive funding landscape for HIV and LGBTI rights in the Asia Pacific region, we made a commitment in 2017 to diversifying our funding and resourcing partnerships. This will involve attracting the support of companies from the corporate sector, business operators, foundations and high net worth individuals. Our HERO Awards event in November was the first step in this direction with a range of new corporate and commercial partnerships developed as part of this event. We plan to increase our focus on this area in 2018 by offering a wider range of opportunities for corporate and foundation partners to support our work.

The 2017 International Lesbian, Gay, Bisexual, Transgender and Intersex Association (ILGA) Asia Conference was held in Phnom Penh in December 2017. We used this event as a platform to underscore the vital link between human rights and good health outcomes for LGBTI people and people affected by HIV. We co-presented two sessions at the conference, one at the Australian Embassy in Phnom Penh on the life experience of LGBTI people in Cambodia and another which focused on addressing the increase in violence and exclusion experienced by many LGBTI people during natural disasters and humanitarian crises. This was produced in partnership with IPPF, UN Women, and Edge Effect.

We received a major boost in 2017 in relation to both our organisational and communications capacity with the introduction of the Nation Builder community relationship management platform. The new system is being used to streamline many internal processes, improve data management, and boost community and stakeholder engagement. The platform will allow us to also introduce a range of new communications resources including monthly newsletters and project-specific microsites. The system was installed in December 2017 with all staff trained on its functions and processes.
# Financial Statement

## APCOM FOUNDATION
### STATEMENT OF INCOME AND EXPENDITURE
#### FOR THE YEAR ENDED 31 DECEMBER 2017

<table>
<thead>
<tr>
<th>Source of Income</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants</td>
<td>43,018,549.66</td>
</tr>
<tr>
<td>Other incomes</td>
<td>326,502.07</td>
</tr>
<tr>
<td><strong>TOTAL INCOME</strong></td>
<td><strong>43,345,051.73</strong></td>
</tr>
</tbody>
</table>

| Total Expenditure       | 66,328,988.13 |

**Surplus of Income over Expenditure for the Period (Before Income Tax):**

15,000,194.17

**Surplus of Income over Expenditure for the Period (After Income Tax):**

14,996,453.37

Signed .................................................., Director

( Midnight Poonkasetwattana )
We are united in advocating for issues around HIV and those that advance the rights, health and well being of people of diverse sexual orientation, gender identity, gender expression and sex characteristics.